

# APICS The Association for Operations Management

has conferred upon

## Roger P. G. Thijs, CIRM

the designation of

### Certified in Integrated Resource Management

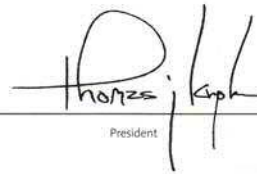
for successfully completing the testing requirements of the  
Curricula and Certification Council

in witness whereof we have set our hands on

March 19, 2005









Executive Director and Chief Operating Officer



President

# CIRM Primary References

Use these references to study for CIRM exams or to enhance your business knowledge. All CIRM references listed here are approved by the APICS Curricula and Certification Council. CIRM candidates may select individual references or purchase the series for each module at a discounted rate. The primary references are a complete set of texts, including the indispensable *CIRM Exam Content Manual*.

Stock #	Publication		Nonmember	APICS Member
<b>CIRM Certification Series</b>				
09500	CIRM Certification Series (includes one copy of each of the following materials)		\$955.38	\$761.74
<b>All Modules</b>				
01102	APICS Dictionary (10th ed.)		\$45.00	\$24.30
09015	CIRM Exam Content Manual		\$36.00	\$23.40
<b>Enterprise Concepts and Fundamentals</b>				
03473	Crafting and Executing Strategy: Text and Readings (12th ed.)		\$71.88	\$64.69
03796	Management Skills and Applications (9th ed.)		\$70.00	\$63.00
03471	Managerial Accounting (10th ed.)		\$108.44	\$97.60
03918	Marketing Management (11th ed.)		\$104.00	\$80.08
03104	Principles of Operations Management (5th ed.)		\$104.00	\$80.08
03825	Series CIRM—Enterprise Concepts and Fundamentals*		\$412.49	\$385.45
<b>Identifying and Creating Demand</b>				
05507	Identifying and Creating Demand Reprints		\$45.00	\$29.25
03918	Marketing Management (11th ed.)		\$104.00	\$80.08
03608	Sales Management: Concepts and Cases (7th ed.)		\$101.95	\$78.50
03826	Series CIRM—Identifying and Creating Demand*		\$225.86	\$169.05
<b>Designing Products and Processes</b>				
03104	Principles of Operations Management (5th ed.)		\$104.00	\$80.08
03150	Revolutionizing Product Development		\$39.95	\$30.76
03828	Series CIRM—Designing Products and Processes*		\$129.56	\$99.76
<b>Delivering Products and Services</b>				
05506	Delivering Products and Services Reprints		\$45.00	\$29.25
03622	Logistical Management		\$106.25	\$95.62
03104	Principles of Operations Management (5th ed.)		\$104.00	\$80.08
03379	Service Management (3rd ed.)		\$104.06	\$93.65
03827	Series CIRM—Delivering Products and Services*		\$323.38	\$268.74
<b>Integrated Enterprise Management</b>				
05505	Integrated Enterprise Management Reprints		\$45.00	\$29.25
03790	The Change Leader's Roadmap**		\$35.00	\$26.95
03473	Crafting and Executing Strategy: Text and Readings (12th ed.)		\$71.88	\$64.69
03824	Series CIRM—Integrated Enterprise Management*		\$136.69	\$108.80

\*Each series contains the references listed in that module, including reprints for modules that have reprints.

\*\*New to series.

Due to publishers' costs, all prices and materials are subject to change.



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ACTBEL01

May 10, 2006

Dear Roger P G Thijs, CPIM CIRM:

This letter is to notify you of an important change to the APICS Certified in Integrated Resource Management (CIRM) Program. The APICS CIRM program will be discontinued on June 1, 2008.

APICS will announce this to the public in early June, but we are contacting you because you have obtained the APICS CIRM designation. APICS will contact all individuals who have taken at least one APICS CIRM examination since 1991 to alert them in advance of this decision.

The fact that the APICS CIRM program will be discontinued does not mean individuals will lose their certified status. APICS will maintain its records of all APICS CIRM exams taken and all APICS CIRM designations earned. Furthermore, APICS will continue to recognize individuals who have earned the APICS CIRM designation and verify APICS CIRM status in response to employer inquiries. Individuals who have earned the APICS CIRM designation will be encouraged to continue to use their APICS CIRM credentials after the program is discontinued and APICS will maintain information on the APICS CIRM program and the rigorous series of exams that individuals were required to pass to receive the APICS Certified in Resource Management designation.

APICS has offered the APICS CIRM program since 1991, but the number of candidates taking APICS CIRM exams has been steadily decreasing. APICS has conducted research that has indicated the prospects for finding a market substantial enough to sustain the program are very poor. The APICS Board of Directors deliberated over the future of the APICS CIRM program extensively and considered various options before making this decision. While the content of the APICS CIRM program is recognized as a valuable part of the APICS body of knowledge, in consideration of the present decline and limited potential for future growth, APICS has decided to discontinue the APICS CIRM program.

Thank you for your interest in and support of the APICS CIRM program and for your understanding as we implement this difficult decision.

Sincerely,

A handwritten signature in black ink, appearing to read "Nicholas M. Testa".

Nicholas M. Testa, CFPIM, CIRM  
APICS President 2006