

India's definitive conference on renewable energy finance and investment

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POWERING A GREENER TOMORROW

3rd annual

REFF

INDIA

renewable energy finance forum



20-21 November 2008 | Renaissance Mumbai Hotel

Agenda

Day One
Thursday, 20th November 2008

0800 **Registration and coffee**
In the Banquet Foyer

0845 **Welcome and opening remarks**
Vered Tsedaka, *Conference Manager, Euromoney Energy Events*

0850 – 1030
Session 1
OPENING KEYNOTE SESSION
In Grand Ballroom A1

Chair: **Matthew S. Mendis**, *President, C-Quest Capital*

The roadmap for development of renewable energy in India
Deepak Gupta, *Secretary, The Ministry of New and Renewable Energy, Government of India*

Implementation of policies at state level
Dr Pramod Deo, *Chairman, Central Electricity Regulatory Commission, Government of India*

Renewable energy from an asset financier's perspective
Thomas Rüschen, *Global Head of Asset Financing and Leasing, Deutsche Bank*

Questions and discussion

1040 **Networking refreshment break**
In the exhibition area

1110 – 1230
Session 2
KEYNOTE FINANCE SESSION

Chair: **Debashish Majumdar**, *Chairman and Managing Director, IREDA*

Opening remarks by the session chair:
Debashish Majumdar, *Chairman and Managing Director, IREDA*

A state bank's view on the risk profile for renewable energy projects and the required due diligence
Rajat Misra, *Vice President, Project Advisory and Structured Finance, SBI Capital Markets Ltd*

The opportunities in India's renewable markets for private equity investments
Satish Mandhana, *Managing Director - Investments, IDFC Private Equity*

Debt Finance for renewables energy projects in India
Vivek Mittal, *Managing Director, Millennium Resource Strategies Ltd (MSRL)*

Questions and discussion

1230 **Networking lunch**
On the Grand Ballroom Lawns

1315 – 1445
Session 3
FORWARD LOOKING TRENDS IN INVESTMENT

Chair: **Pinaki Bhattacharyya**, *Principal, IDFC Private Equity*

Opening remarks by the session chair:
Pinaki Bhattacharyya, Principal, IDFC Private Equity

The evolving nature of financial products available for renewable energy projects in India
Jotdeep Singh, Director and Head - Renewable Energy and Carbon Credits India and Regional Coordinator Asia, Rabobank

Comparative case study – Financing and market development across technologies in China
Sara Lynn Pesek, Associate, New Energy Finance

Can renewable energy investments in India be structured to form an appealing investment route for institutional investors?
Pankaj Sehgal, Director, Alternate Energy and Technology Investments, Sun Group

Questions and discussion

1500 – 1615
Session 4
SECTOR FOCUS: SOLAR

Chair: Rajiv Jain, Associate Director - Government Affairs, India Semiconductor Association

Opening remarks by the session chair:
The financial viability of solar technology in India
Rajiv Jain, Associate Director - Government Affairs, India Semiconductor Association

Global trends for solar energy and the opportunities for Indian manufacturers
Rao Chodagam, Managing Director, Titan Solar

Large scale distribution models in India and the potential for capacity scale-up
T Ananth, Chief Executive Officer, Nuetech Solar Systems Pvt

Applying energy efficiency business models to solar technology
Hari Chereddi, Managing Director and Chief Executive Officer, SUNLED Technologies Pvt Limited

Questions and discussion

1615 Networking refreshment break
In the exhibition area

1630 – 1745
Session 5
ROUND TABLE DISCUSSIONS

In cooperation with the **Asia-Pacific Partnership on Clean Development and Climate** and international policy think tank **Chatham House (Royal Institute of International Affairs)**

REFF-India offers a unique opportunity to gather in one room key industry thought leaders. To take advantage of this, the conference will break into a set of roundtables, each moderated by an industry expert.

The roundtables offer investors, project developers, technology firms and policy makers the opportunity to take part in interactive discussion groups on key themes.

The findings of the roundtable discussions will be presented by the moderators to all conference participants, and will further be incorporated into the work of Chatham House and the APP on expansion of investment and trade in cleaner energy technologies, goods and services in India.

Roundtable moderators:

Matthew S. Mendis, *President, C-Quest Capital, LLC* on behalf of the APP
Kirsty Hamilton, *Associate Fellow, RE Finance Project, Chatham House*
Vivek Mittal, *Managing Director, Millennium Resource Strategies Ltd (MSRL)*

1745 Networking drinks reception
On Gauri Point

Day Two
Friday, 21st November 2008

0800 Networking breakfast with roving microphone
Delegates will have the chance to briefly introduce themselves to fellow conference attendees

0900 Welcome and opening remarks
Vered Tsedaka, *Conference Manager, Euromoney Energy Events*

0915 – 1015
PRESENTATION OF THE ROUNDTABLE FINDINGS

1015 Networking refreshment break
In the exhibition area

1045 – 1200
Session 6
CARBON FINANCE

Chair: Markus Hübener, *Chief Executive Officer, First Climate*

Opening remarks by the session chair:
Markus Hübener, *Chief Executive Officer, First Climate*

Structured financing for the carbon market in India – A business perspective
Umesh Kumar Chhabra, *Head Client Relationship, Global Client Group Banking and Carbon Financing, ICICI Bank Limited*

Establishing a mechanism for Renewable Energy Certificates in the Indian market
Balawant Joshi, *Founder & Director, ABPS Infrastructure Advisory Pvt Ltd*

Carbon as a financing tool in RE project development and the outlook post 2012
Vinod K Kala, *Managing Director, Emergent Ventures India (EVI) Pvt Ltd*

Management of carbon asset ownership throughout the generation lifecycle
Dr Ram Babu, *Managing Director, Cantor CO2e*

Questions and discussion

1200 Networking lunch
On the Grand Ballroom Lawns

1315 – 1215
Session 7
SECTOR FOCUS: WIND

Chair: Dr Anil Kane, *Chairman, Indian Wind Energy Association*

Opening remarks by the session chair:
Dr Anil Kane, *Chairman, Indian Wind Energy Association; President, World Wind Energy Association*

The global wind market – Opportunities for growth through manufacturing scale-up in India
Senior representative, Suzlon

Electricity off-take arrangements and their impact on project development and financing
Jami Hossain, *Managing Director, WindForce Management Services Private Limited*

Is the slowdown in growth signalling a trend for the Indian wind sector?
Mahesh Makhija, *Vice President – Renewables, CLP Power India Private Limited*

Questions and discussion

1330 – 1445

Session 8

SECTOR FOCUS: DEMAND-SIDE SUSTAINABILITY

Chair: Sudha Setty, Senior Program Manager, Alliance to Save Energy

Opening remarks by the session chair:
Sudha Setty, *Senior Program Manager, Alliance to Save Energy*

Keynote Presentation:
Government policies to promote sustainable energy consumption
Saurabh Kumar, *Bureau of Energy Efficiency, Government of India*

ENERGY EFFICIENCY
Innovative financial models to make energy efficiency work
Dr Mahesh Patankar, *Associate Director, International Institute for Energy Conservation (IIEC)*

Implementing financially viable energy efficiency projects
Anand Prakash, *Managing Director – Asia, FE Clean Energy Group*

DISCUSSION:
Demand-side sustainability markets vary considerably from the established supply-side markets and developing adequate financial models is key to turning them into a viable investment opportunity.
What measures are required to drive the sector forward?
Is privatisation of key services a necessity?

1445 Networking refreshment break
In the exhibition area

1515 – 1700

Session 9

SECTOR FOCUS: BIOENERGY

Chair: Chaitanya Kalia, Partner, Climate Change and Sustainability Services, Ernst & Young

Opening remarks by session chair:
Chaitanya Kalia, *Partner, Climate Change and Sustainability Services, Ernst & Young*

Bioenergy in India and the energy mix
Anant Pande, *Chief Operating Officer, Indo Green-fuel Consultants Pvt Ltd*

Securing feedstock supply for a sustainable project – A case study
Shubhada Jahagirdar, *Director, EnerSearch*

Developing dedicated insurance products for the bioenergy industry
H V Kumar, *Director, Crestar Capital India Private Limited*

DISCUSSION:
Rising energy costs are placing increasing pressure on government oil subsidies, yet domestically, resource allocation of land and water is still being heavily debated.
Can the potential for biofuels in India be realised within the scope of existing technologies, and how?

1700 Close of conference and closing reception